

AXESS® TCO & PROPOSAL SOFTWARE

GAIN CONFIDENCE IN CONTRACT PROFITABILITY

MPS providers can have complete confidence in MPS contract profitability when they utilize Axess® TCO software. This simple and accurate Total Cost of Ownership pricing tool is powered with BEI Services Worldstats™ data that is applied to automatically calculate accurate and model specific services pricing per page.

ELIMINATE PRICING HEADACHES

This intuitive, web-based TCO tool enables dealers to accurately price contracts by linking it to individual account information. Eliminate pricing headaches and time wasted maintaining pricing spreadsheets or through manual processes. Axess® TCO software automatically populates each end-user's equipment fleet while offering flexibility for supplies, equipment, coverage, and profit margins. Transparent processes and pricing gives dealers complete control of their MPS contracts.

GENERATE SALES PROPOSALS WITH ONE CLICK

User-friendly Axess® TCO software will generate documents with one click. This allows dealers to easily populate customers' existing and proposed pricing into one branded proposal and other sales support documents. Axess® TCO software also creates multiple proposals per account with ease to support your sales process and ongoing account reviews.

"Armed with all of this data, I don't believe there is another company in the world that can provide a TCO with the accuracy that Axess® can provide."

- Bud Karakay, BEI Services



Contact your sales rep or call 855-AXESS80 (855.293.7780) for additional information

