MEMBERSHIPS, PARTNERSHIPS, AUTHORIZATIONS

In order to stay ahead of the technology curve and provide our customers the best managed print services in the industry, the Axess® MPS program has established partnerships with market leaders PrintFleet®, FMAudit® and BEI Services. We are also members of the BTA and the MPSA and have achieved the prestigious CompTIA Managed Print Trustmark.

MEMBERSHIPS

BUSINESS TECHNOLOGY ASSOCIATION (BTA)

Founded in 1926, the Business Technology Association (BTA) serves office technology dealerships, resellers, manufacturers, distributors and service companies. Its core members — office technology dealerships — consult, provide services and sell hardware, software and supplies with the goal of helping businesses maximize their investment in devices and technology.

MANAGED PRINT SERVICE ASSOCIATION (MPSA)

The MPSA provides education, research and best practices to help organizations actively manage and optimize their document output devices and related business processes. The MPSA is the only international, independent and nonprofit MPS organization that embraces all industry participants in a collaborative environment.

PARTNERSHIPS

ECi

ECi Software Solutions is a leading business and e-commerce solutions provider solution for service technology providers. Since its creation over a decade ago, e-automate has helped more than 1,200 companies better manage common business processes like accounting, contracts, inventory, sales, service and more. Our ECi integrations include: DDMS, e-automate, Britannia, OMD, Lacrosse, PO Process and Red Cheetah.

PRINTFLEET® GLOBAL PLATINUM DISTRIBUTION PARTNER

PrintFleet's family of print management software solutions range from simple, rapid assessment to advanced independently hosted print management,

offering unparalleled agnostic data collection, data integrity and back end support. Available in multiple languages, PrintFleet's software solution empowers dealers in over 85 countries to entrench their customer relationships and provide total print management solutions for their clients.

FMAUDIT® DISTRIBUTION PARTNER

FMAudit® is the premier provider for print assessment and remote monitoring software solutions that enable resellers to accurately track and monitor customers' fleets remotely and unobtrusively. This partnership with FMAudit® gives resellers the visibility necessary to proactively replenish consumables, optimize fleets and provide accurate peripheral usage information for preventive maintenance servicing, in addition to a host of other services.

BEI SERVICES, INC.

Axess® has an exclusive agreement with BEI to use the WorldStats date in our TCO pricing calculator and proposal generator. BEI providers print model specific costs related to service and parts for these machines to help calculate the most accurate CPP in the industry.

AUTHORIZATIONS

COMPTIA MANAGED PRINT TRUSTMARK

The CompTIA Managed Print Trustmark is a vendor-neutral business credential designed to advance and differentiate organizations that offer managed print services. It identifies provider businesses that have demonstrated a high level of competency and adhere to prescribed industry best practices, serving as a reference to the quality of the services these companies provide and the commitment they make to their clients.

Contact your sales rep or call 855-AXESS80 (855.293.7780) for additional information